



November 2013 Announcement

ADAMS Branch in Etobicoke Will Close Effective December 31st, 2013

ADAMS Elevator Equipment Company would like to inform you that we are restructuring our Sales Organization in North America. ADAMS is consolidating all sales & marketing functions to be managed from our Chicago office. As a result, the local ADAMS branch in Etobicoke (Toronto) will close, effective December 31, 2013.

Over the next two months, we will transfer all ADAMS-Canada customer accounts to our ADAMS-US computer system. Once all accounts are transferred, Canadian customers will be able to reach Sales Reps in our Chicago call center to place orders directly. Our Canadian customers will also be able to register for our electronic catalog and e-commerce site (shop.adamselevator.com) to enjoy the convenience of online ordering. We will contact our Canadian customers when we have completed transferring the accounts. In the meantime, continue to contact ADAMS-Canada for your parts needs.

Going forward, ADAMS has chosen to partner with two local Canadian elevator parts distributors to increase product availability and meet local market demands. Top Floor Elevator Store, a Wurtec Company, has established a commitment to support the market's elevator & escalator parts needs having recently expanded their Toronto location. Distribution MCY, located in Montreal, has established an excellent reputation as a parts provider and is strongly positioned to support customers throughout Quebec and the surrounding areas. Both companies are ADAMS-Authorized Distributors and can provide factory-direct pricing on ADAMS parts. ADAMS will be working closely with these Authorized Distributors to ensure a smooth transition of continuous availability of ADAMS products in Canada.

Customers will also have access to the vast inventory in ADAMS' US warehouses, which is nearly 100 times the size of our local Canadian inventory. This will enhance parts availability for our Canadian customers—allowing you to provide efficient service for your customers.

ADAMS has been, and continues to be, committed to the parts and service needs of our Canadian customers. We thank you for your patience during this transition and welcome any questions you may have regarding the transfer. Please call your Adams Sales Rep with any questions or concerns. With our expert technical advice, the broadest selection of service and maintenance material, and the convenience of online parts ordering, we feel confident that customers will continue to find ADAMS to be the best choice for elevator & escalator parts.

For more information contact:

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